May 8, 2026

Consolidated Financial Results for the Fiscal Year Ended March 31, 2026 (Under Japanese GAAP)

Company name: YAMADA HOLDINGS CO., LTD.
Listing: Tokyo Stock Exchange
Securities code: 9831
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Representative: Noboru Yamada, Representative Director, Chairperson and CEO
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Scheduled date of annual general meeting of shareholders: June 26, 2026
Scheduled date to commence dividend payments: June 29, 2026
Scheduled date to file annual securities report: June 25, 2026
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2026 (from April 1, 2025 to March 31, 2026)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2026	1,691,808	3.9	16,166	(62.2)	20,002	(58.4)	14,778	(45.1)
March 31, 2025	1,629,069	2.3	42,821	3.2	48,045	2.1	26,912	11.9

Note: Comprehensive income For the fiscal year ended March 31, 2026: ¥18,078 million [(38.4)%]
For the fiscal year ended March 31, 2025: ¥29,326 million [0.7%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2026	21.95	21.78	2.3	1.5	1.0
March 31, 2025	38.90	38.60	4.3	3.7	2.6

Reference: Share of profit (loss) of entities accounted for using equity method
For the fiscal year ended March 31, 2026: ¥(80) million
For the fiscal year ended March 31, 2025: ¥23 million

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2026	1,303,905	642,558	48.6	953.69
March 31, 2025	1,324,980	645,275	48.1	919.90

Reference: Equity
As of March 31, 2026: ¥633,675 million
As of March 31, 2025: ¥637,089 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2026	49,791	(32,866)	(48,211)	37,293
March 31, 2025	51,566	(35,143)	(4,060)	67,553

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2025	-	0.00	-	13.00	13.00	9,009	33.4	1.4
Fiscal year ended March 31, 2026	-	0.00	-	17.00	17.00	11,295	77.4	1.8
Fiscal year ending March 31, 2027 (Forecast)	-	0.00	-	17.00	17.00		40.6	

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2027 (from April 1, 2026 to March 31, 2027)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2026	862,000	7.7	27,500	26.9	28,400	18.4	15,500	21.3	23.32
Fiscal year ending March 31, 2027	1,780,000	5.2	51,500	218.6	52,600	163.0	27,800	88.1	41.83

*** Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: Yes

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2026	966,863,199 shares
As of March 31, 2025	966,863,199 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2026	302,422,817 shares
As of March 31, 2025	274,300,235 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2026	673,040,682 shares
Fiscal year ended March 31, 2025	691,843,332 shares

Note: The number of treasury shares at the end of the fiscal year includes the Company's shares (505,600 shares for the fiscal year ending March 31, 2025) held by the "YAMADA HOLDINGS Employee Shareholding Association Trust Account. " In addition, the Company's shares held by the "YAMADA HOLDINGS Employee Shareholding Association Trust Account. " are included in the Treasury shares that is deducted in the calculation of the average number of shares during the period. (119,318 shares for the fiscal year ending March 31, 2026, 960,623 shares for the fiscal year ending March 31, 2025)
The trust-type employee stock ownership incentive plan has been terminated as of September 9, 2025.

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

Forward-looking statements, such as earnings forecasts, contained in this material are based on information available as of the date of announcement and certain assumptions that the Company deems reasonable, and are not intended to be a promise by the Company to realize them. Actual results may vary due to a variety of factors.

For the details of the above forecasts, please refer to the section of "(5) Future outlook" under "1. Overview of operating results and others" on page 6 of the attached materials to the financial results report.

Attached Materials

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1. Overview of operating results and others

(1) Overview of operating results for the fiscal year

[On background of economies at home and abroad]

During the fiscal year under review, the Japanese economy as a whole was on a gradual recovery trend, due to the upward trend in wages and the effects of various economic policies. On the other hand, the outlook still remains uncertain mainly due to heightened geopolitical risks, including soaring crude oil prices resulting from escalating tensions in the Middle East, and uncertainties in the global situation and economy. With regard to personal consumption, while consumers remain cost-conscious amid ongoing inflation, signs of a recovery are emerging due to improvements in the employment and income environment.

In the consumer electronics retail industry, sales of certain home appliances such as refrigerators and washing machines were sluggish amid continued cost-consciousness driven by rising prices. However, sales of PCs and cell phones grew significantly throughout the fiscal year, and air conditioners performed well due to rising demand for energy-efficient models as well as the emergence of early replacement demand linked to new energy-efficiency standards in 2027.

[On the Company’s efforts]

Against this market backdrop, we have been working to maximize Group synergies and build a structure for sustainable corporate growth under the “Total-Living (Kurashi-Marugoto)” strategy, with LIFE SELECT and Housing as the starting points. We have endeavored to maximize our corporate value by promoting the growth strategy, which is centered on LIFE SELECT stores (stores offering the widest range of everyday goods at the most reasonable price with the best service in Japan), where customers can experience and feel a delightful life and find anything they need for such a life, with the store concept of “We support you living a delightful life. Entirely.”

Based on the “2026/3 - 2030/3 Mid-Term Management Plan” announced on November 8, 2024, which covers the five-year period from the fiscal year ended March 31, 2026 to the fiscal year ending March 31, 2030, in order to maximize our corporate value, we will implement the company-wide strategy and reforms centered on LIFE SELECT set out in the Plan to achieve our numerical targets of ¥2.2 trillion in net sales, ¥100.0 billion in ordinary profit, and 8.5% ROE for the fiscal year ending March 31, 2030.

First, as part of area store development and reforms centered on LIFE SELECT, we opened five new LIFE SELECT stores during the fiscal year under review, including the Tecc LIFE SELECT Ibaraki Megaki Store, which opened in May 2025. In these ways, we have further strengthened the store development and execution system for our growth strategy centered on the LIFE SELECT, and are now being ready to open ten new stores per year (41 stores as of March 31, 2026). Although the number of stores has decreased due to the promotion of reforms in area store development centered on LIFE SELECT, sales floor space of directly-managed stores increased 1.7% year on year to 2,922,990m^2, and store efficiency and profitability also steadily improved due to the promotion of store consolidation and closure. In addition, regarding “PB+SPA: aggressive development of original Yamada products,” we are further accelerating the pace of development.

Based on these efforts, for the fiscal year under review, the Consumer Electronics Segment achieved a significant increase in net sales in the second half of the fiscal year, while the Housing Segment steadily recovered from the impact of delays in housing starts and completions caused by the enforcement of the revision of the Building Standards Act and the Act on the Improvement of Energy Consumption Performance of Buildings in April 2025 toward the end of the fiscal year, leading to an increase in net sales. In terms of profits, while we recorded extraordinary income from the sale of assets and other factors, performance was sluggish due to the strategic inventory clearance carried out in the fourth quarter to achieve our Mid-Term Management Plan targets, as well as the impact of the factors described in the performance overview of the Consumer Electronics Segment below. As a result of the above, consolidated net sales for the fiscal year under review amounted to ¥1,691,808 million, up 3.9% year on year, operating profit totaled ¥16,166 million, down 62.2% year on year, ordinary profit was ¥20,002 million, down 58.4% year on year, and profit attributable to owners of parent was ¥14,778 million, down 45.1% year on year. Excluding the impact of inventory clearance, estimated bottom-line profit was ¥30,778 million, up 14.4% year on year, representing increases in both revenues and profits.

(2) Operating results by segment

1)Consumer Electronics Segment

For the Consumer Electronics Segment, net sales increased 2.0% year on year to ¥1,353,742 million, excluding the impact of point measures at YAMADA DENKI. Regarding the results after the application of the accounting standard, net sales in the Consumer Electronics Segment increased 1.3% year on year to ¥1,329,426 million, and operating profit decreased 91.7% year on year to ¥2,492 million.

Net sales showed sluggish growth, amounting to 98.1% year on year for the first half of the fiscal year, due partly to a decrease in net sales (approximately 1.5% decrease in the net sales of all YAMADA DENKI stores) resulting from store closures, including large-scale stores such as LABI Tsudanuma, LABI Sendai, and LABI Nagoya due to urban redevelopment plans and the expiration of lease contracts. However, in the second half of the fiscal year, thanks to rising demand for PCs and air conditioners, as well as the concentration on the growth fields, the "Total-Living (Kurashi-Marugoto)" strategic reform set forth in the Mid-Term Management Plan has resulted in a significant increase in net sales to 104.6% year on year. Profits declined due to the aforementioned strategic inventory clearance, the lingering impact of the upfront cost associated with the "Accounting Standard for Revenue Recognition" resulting from the strengthening of the point measures, and a decrease in gross profit stemming from lower sales following store closures, including those of large-scale stores such as LABI. However, excluding the impact of inventory clearance, profitability has steadily improved over the second half of the fiscal year. Furthermore, from the new fiscal year onward, we expect the impact of point-based revenue recognition to be fully eliminated as these measures complete a cycle. In addition, the strategic inventory clearance carried out at the end of the fiscal year under review will further accelerate the expansion of high-margin PB and SPA original products in our stores. As a result, we anticipate more steady progress toward establishing the profit-generating structure aligned with the sales growth outlined in our Mid-Term Management Plan.

2)Housing Segment

In the Housing Segment, revenues and profits both increased, with net sales increasing 12.3% year on year to ¥333,866 million, and operating profit increasing 9.4% year on year to ¥10,254 million.

The performance of the Housing Segment by company (before offsetting consolidation and internal transactions) was as follows:

(1) YAMADA HOMES

YAMADA HOMES reported net sales of ¥93,882 million (up 2.4% year on year) and operating profit of ¥589 million (up 12.7% year on year), with both revenues and profits increasing, driven by significant sales growth in its pre-built housing business. In addition, the Company has steadily increased its ability to attract customers by strengthening the deployment of "Housing Consultation Counters Yamada Real Estate" in YAMADA DENKI stores and promoting aggressive advertising investments. Orders for built-to-order housing grew significantly to 113.8% year on year on a cumulative basis for the fiscal year, and the Company has accumulated enough orders to complete construction in the next fiscal year and beyond.

(2) Hinokiya Group

Hinokiya Group reported an increase in revenues and profits, with net sales of ¥177,286 million (up 22.4% year on year) and operating profit of ¥8,161 million (up 11.4% year on year). Although there remained the impact from the delays in the delivery of built-to-order housing due to the enforcement of the revision of the Building Standards Act and the Building Energy Efficiency Act in April 2025, higher unit prices for products such as Elite One and higher sales in the detached house rental division contributed to covering the increase in selling, general and administrative expenses and other costs, resulting in increased revenues and profits. In addition, supported by the mandatory energy-saving standards, the insulation materials business also performed well, achieving double-digit growth. Hinokiya Group changed its fiscal year end from December to March for the fiscal year under review.

(3) Housetec

Housetec reported increases in revenues and profits, with net sales of ¥64,800 million (up 2.3% year on year) and operating profit of ¥2,897 million (up 7.7% year on year), due to strong sales of modular bathrooms, built-in kitchens, and other products, and thorough control of selling prices and expenses.

3)Financial Segment

In the Financial Segment, net sales increased 4.8% to ¥4,710 million, and operating profit decreased 3.7% to ¥1,258 million. The growth was driven by solid loan performance linked to the Group's renovation business, and steady growth in the transaction volume of small-amount short-term insurance policies such as "Yamada's Total-Living (Kurashi-Marugoto) Insurance." However, the impact of higher funding costs for variable-rate products from rising market interest rates resulted in an increase in revenues and a decrease in profit.

4)Environment Segment

In the Environment Segment, revenues and profits both increased, with net sales steadily increased 18.6% year on year to ¥42,835 million, and operating profit increased 14.5% year on year to ¥1,871 million, due to reinforcement of the production system of reused home appliances and PCs. The remanufactured products are deployed at more than 350 YAMADA DENKI stores nationwide, and our efforts to build a self-contained Group-wide resource recycling system are steadily progressing.

5)Other Segments

In other segments, net sales decreased 11.7% year on year to ¥10,118 million, and operating profit increased 8.7% year on year to ¥177 million, reflecting the shift to a profit-oriented business model at Cosmos Berry's.

[On number of stores]

The number of consolidated retail stores, including those overseas at the end of the fiscal year under review, encompassing 20 new store openings and 41 store closures including small-scale stores under the store development strategy for trade areas with populations of 500,000, was 957 directly-managed stores (comprising 928 stores directly managed by YAMADA DENKI and 29 stores operated by other consolidated subsidiaries). The total number of stores of the Group, including the stores managed by franchise stores, was 8,774. For the moment, the number of stores has decreased due to the promotion of reforms in area store development centered on LIFE SELECT, but sales floor space of directly-managed stores has steadily increased 1.7% year on year to 2,922,990m^2.

[On performance summary]

As a result of the above, consolidated net sales for the fiscal year under review amounted to ¥1,691,808 million, up 3.9% year on year, operating profit totaled ¥16,166 million, down 62.2% year on year, ordinary profit was ¥20,002 million, down 58.4% year on year, and profit attributable to owners of parent was ¥14,778 million, down 45.1% year on year.

(3) Overview of financial position for the fiscal year

[Financial position]

Total assets at the end of the fiscal year under review amounted to ¥1,303,905 million, down ¥21,075 million (1.6%) compared to the end of the previous fiscal year. This was mainly due to decreases in merchandise and finished goods, as well as cash and deposits.

Total liabilities amounted to ¥661,346 million, down ¥18,358 million (2.7%) compared to the end of the previous fiscal year. This was mainly due to a decrease in long-term borrowings.

Net assets amounted to ¥642,558 million, down ¥2,716 million (0.4%) from the end of the previous fiscal year. This was mainly due to the purchase of treasury shares. As a result, the equity ratio was 48.6% (up 0.5 point from the end of the previous fiscal year).

(4) Overview of cash flows for the fiscal year

As of the end of the fiscal year under review, cash and cash equivalents on a consolidated basis stood at ¥37,293 million, down ¥30,260 million (44.8%) compared with the end of the previous fiscal year.
The position of cash flows during the fiscal year under review is as follows:

Cash flows from operating activities

Net cash provided by operating activities amounted to ¥49,791 million (¥51,566 million provided in the previous fiscal year).
This was mainly due to a decrease in trade receivables.

Cash flows from investing activities

Net cash used in investing activities amounted to ¥32,866 million (¥35,143 million used in the previous fiscal year).
This was mainly due to purchases of property, plant and equipment.

Cash flows from financing activities

Net cash used in financing activities amounted to ¥48,211 million (¥4,060 million used in the previous fiscal year).
This was mainly due to repayments of long-term borrowings and the purchase of treasury shares.

(Reference) Trends in company cash flow indicators are as shown below.

	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025	Fiscal year ended March 31, 2026
Equity-to-asset ratio (%)	51.6	47.6	47.8	48.1	48.6
Market value-based equity-to-asset ratio (%)	25.0	25.4	23.6	22.5	26.7
Interest-bearing debt to cash flows (year)	11.3	7.3	5.8	6.3	6.2
Interest coverage ratio (factor)	14.8	29.8	31.9	22.4	15.5

Equity-to-asset ratio: equity / total assets
Market value-based equity-to-asset ratio: market capitalization / total assets
Interest-bearing debt to cash flows: interest-bearing debt / operating cash flows
Interest coverage ratio: operating cash flows / paid interest
(Note 1) All indicators are calculated using consolidated-based financial figures.
(Note 2) Market capitalization is calculated based on the number of issued shares as of the end of the year (excluding treasury shares).
(Note 3) The figure used for operating cash flows is “net cash provided by (used in) operating activities” on the consolidated statements of cash flows.
(Note 4) Interest-bearing debt includes all liabilities recorded on the consolidated balance sheets on which we paid interest.

(5) Future outlook

As for the fiscal year ending March 31, 2027, personal consumption is expected to continue its gradual recovery, driven by factors such as the establishment of sustained wage increases and the effects of the government's economic stimulus measures. However, as the impact of rising prices persists, it is expected that cost-consciousness will intensify among consumers, and purchasing behavior that prioritizes essential features, quality, and value for money will become increasingly entrenched. In addition, there are concerns about the impact that rising energy and logistics costs, driven by factors such as escalating geopolitical risks, particularly in the Middle East, as well as soaring crude oil prices, will have on business activity and consumer sentiment, necessitating continued caution.

In this market environment, in the second year of the "2026/3 - 2030/3 Mid-Term Management Plan," the Group will dedicate its full efforts to building a structure for sustainable growth by pursuing the growth strategies outlined in the plan, including: (1) promoting reforms in area store development centered on LIFE SELECT; (2) aggressively developing PB and SPA original products; and (3) maximizing Group synergies by integrating operating companies. In addition, we will work to improve total asset turnover through the sale of idle assets and sound inventory management, thereby accelerating management that prioritizes improved asset efficiency and cash flow.

In addition, we will implement company-wide organizational and structural reforms centered on the Operational Streamlining Department, and we will improve productivity and business efficiency by promoting initiatives such as (1) digitally transforming and rationalizing headquarter functions, (2) streamlining the logistics supply chain, (3) optimizing personnel allocation through store consolidation and streamlining, and (4) optimizing and maximizing measures through shifting sales promotion to digital and digital transformation driven by strengthening the acquisition of digital members. The main themes that we are pursuing in each segment are as follows.

Consumer Electronics Segment

(1) Expand market share by developing area stores with LIFE SELECT stores as the core, (2) improve product profitability and differentiation by aggressively developing original Yamada PB and SPA products, (3) improve profitability of the e-commerce business by utilizing the most of our group infrastructure, (4) improve profitability by expanding our renovation, furniture and interiors, and reuse businesses, (5) optimize costs and improve labor productivity through store consolidation and closures, and (6) promote sell-out product strategies and improve merchandise turnover by optimizing inventory management.

Housing Segment

(1) Strengthen our strategy of selling subdivided and detached houses with land, (2) expand second-hand home purchase and resale business and strengthen real estate network, (3) enhance collaboration across manufacturing, procurement, logistics, and sales, (4) maximize use of Group management resources, such as "Housing Consultation Counters and Yamada Real Estate" that leverage the Yamada Denki store network, and (5) strengthen cross-Group collaboration in the housing and housing equipment businesses by creating synergies with newly acquired subsidiaries TOWA GENERAL HOUSING Co., Ltd. and TOCLAS CORPORATION.

Financial Segment

(1) Expand housing loans, primarily Flat 35, by strengthening collaboration with the Housing Segment, (2) create collaboration and Group synergies with the Consumer Electronics Segment, starting with renovation loans, (3) expand the house card LABI Card business, (4) expand stock revenue by expanding insurance product sales channels.

Environment Segment

(1) Strengthen the purchase of home appliances and strengthen the production system for reused home appliances, (2) promote the construction of an energy plant (waste incineration power generation facility: scheduled to start operation in 2027), and promote a self-contained Group-wide resource and environment system and contribute to the circular economy, including these initiatives.

Under these circumstances and measures, for the fiscal year ending March 31, 2027, the Company forecasts net sales of ¥1,780,000 million, up 5.2% year on year, operating profit of ¥51,500 million, up

218.6% year on year, ordinary profit of ¥52,600 million, up 163.0% year on year, and profit attributable to owners of parent of ¥27,800 million, up 88.1% year on year.

(6) Capital policy guidelines

Accelerating management reform through the sale of non-core business assets to achieve a PBR of 1x

We regard the sustainable enhancement of corporate value as our top priority. Under the "2026/3 - 2030/3 Mid-Term Management Plan," announced on November 8, 2024, we are promoting various initiatives with the goal of achieving a PBR of over 1x by the fiscal year ending March 31, 2030. We sincerely view the expectations and opinions of market participants as a powerful "boost" to accelerate our transformation. To meet these expectations, we will proceed with the sale of non-core business assets primarily those held by the Consumer Electronics Segment, totaling approximately ¥130.0 billion (based on acquisition cost, including the approximately ¥10.0 billion scheduled for sale in the fiscal year ending March 31, 2027, as disclosed on February 16, 2026) as one of our key management priorities.

We plan to proceed with asset sales within the next two years, and will strategically reallocate the proceeds to growth investment primarily in store development M&A investments expected to enhance shareholder value, the reduction of interest-bearing debt, and flexible shareholder returns. By doing so, we will improve asset efficiency including increasing our total asset turnover and accelerate our reforms. At the same time, through the steady achievement of the Mid-Term Management Plan, we will strive to gain market recognition, thereby addressing the situation of PBR being below 1x ahead of schedule and striving to maximize shareholder value.

1)Asset portfolio restructuring

To promote optimal asset allocation, we will accelerate efforts to improve asset efficiency.

- Scale of the sale: Approximately ¥130.0 billion in total

  (Based on acquisition cost; includes the approximately ¥10.0 billion in sales scheduled for the fiscal year ending March 31, 2027, as disclosed on February 16, 2026)
- Assets to be sold: Primarily non-core business assets, inefficient business assets, and held shares in the Consumer Electronics Segment
- Implementation guidelines: Implement a phased and rapid restructuring of the asset portfolio, leaving no area untouched

2)Strategic investments to enhance corporate value and shareholder value

The funds generated from the sale of assets will be primarily reallocated to items (1), (2), (3), and (4) below and strategically invested in initiatives that directly enhance corporate value and shareholder value.

(1) Growth investments in store development centered on LIFE SELECT locations

We will focus our investments on store development centered around our LIFE SELECT stores a key pillar of the Mid-Term Management Plan to increase our market share within our service areas through higher sales and improve the efficiency of our group-wide service infrastructure, thereby achieving sustainable profit growth.

(2) Strategic M&A investments expected to create shareholder value

We will allocate funds to M&A transactions that generate significant synergies with our existing core businesses and are expected to contribute to profits in the near term. This will enable us to expand our revenue base in a non-linear manner that is not dependent on the growth of our core business, leading to improved ROE and enhanced shareholder value.

(3) Strengthening our financial position by reducing interest-bearing debt

To ensure thorough risk management amid the recent rise in interest rates, we will use the proceeds from the sale to repay interest-bearing debt. Through these measures, we aim to reduce interest expenses and mitigate interest rate risk, thereby improving our net profit levels and building a solid financial foundation.

(4) Flexible shareholder returns

Taking into account the optimization of our capital structure, we will flexibly implement shareholder return measures such as share buybacks and consistent dividend payments to meet the expectations of our shareholders.

3)Strengthening engagement with the market and investors

We view constructive dialogue with our investors as a valuable opportunity to gain new insights into our management, and we will continue to strengthen our systems to ensure that market perspectives including feedback on the progress of our business are promptly incorporated into our management decisions.

4)Future outlook

The assets scheduled for sale mentioned above consist of a large number of properties. We are currently in the process of categorizing and reviewing them, and as negotiations with potential buyers are ongoing, there are many undetermined aspects at this stage. We will disclose information regarding the progress of these efforts and their impact on our financial performance as necessary.

We will channel market expectations into momentum and, with the entire company working as one, accelerate our transformation to achieve a PBR of over 1x as soon as possible.

2. Basic rationale for selection of accounting standards

The Group applies accounting principles generally accepted in Japan (Japanese GAAP) for its accounting standards in order to secure year-on-year comparisons of consolidated financial statements and comparisons among companies.

The Group will continue to closely observe matters with respect to IFRSs such as developments in the accounting system.

3. Consolidated financial statements and significant notes thereto

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2025	As of March 31, 2026
Assets		
Current assets		
Cash and deposits	58,378	38,217
Notes receivable - trade	3,867	3,630
Accounts receivable - trade	96,998	92,247
Accounts receivable from completed construction contracts	892	2,087
Operating loans	14,755	14,683
Securities	9,997	-
Merchandise and finished goods	336,660	316,151
Real estate for sale	57,709	64,072
Costs on construction contracts in progress	6,401	6,793
Work in process	999	2,193
Raw materials and supplies	5,496	6,649
Other	64,024	67,806
Allowance for doubtful accounts	(930)	(791)
Total current assets	655,250	613,743
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	210,733	226,522
Land	204,720	211,378
Leased assets, net	12,693	9,029
Construction in progress	16,280	11,544
Other, net	10,285	11,373
Total property, plant and equipment	454,713	469,848
Intangible assets	39,144	39,457
Investments and other assets		
Investment securities	15,423	19,263
Long-term loans receivable	3,333	2,350
Retirement benefit asset	3,126	3,128
Deferred tax assets	54,779	54,349
Guarantee deposits	77,469	77,643
Other	24,431	26,425
Allowance for doubtful accounts	(2,692)	(2,304)
Total investments and other assets	175,872	180,856
Total non-current assets	669,729	690,162
Total assets	1,324,980	1,303,905

(Millions of yen)

	As of March 31, 2025	As of March 31, 2026
Liabilities		
Current liabilities		
Notes and accounts payable - trade	84,529	87,345
Accounts payable for construction contracts	14,671	15,567
Current portion of bonds payable	-	60
Short-term borrowings	150,093	148,560
Current portion of long-term borrowings	49,772	54,159
Lease liabilities	6,017	5,716
Income taxes payable	13,129	4,469
Contract liabilities	48,563	49,668
Advances received on construction contracts in progress	21,478	23,674
Provision for bonuses	14,866	15,825
Other provisions	3,982	3,696
Other	62,296	57,416
Total current liabilities	469,402	466,160
Non-current liabilities		
Bonds payable	-	30
Long-term borrowings	110,321	94,865
Lease liabilities	9,348	6,249
Deferred tax liabilities	60	614
Provision for retirement benefits for directors (and other officers)	335	486
Allowance for warranty	1,441	1,268
Other provisions	723	798
Retirement benefit liability	33,536	34,613
Asset retirement obligations	45,015	46,306
Other	9,519	9,952
Total non-current liabilities	210,302	195,186
Total liabilities	679,704	661,346
Net assets		
Shareholders' equity		
Share capital	71,149	71,149
Capital surplus	74,774	74,828
Retained earnings	614,979	621,924
Treasury shares	(129,118)	(142,031)
Total shareholders' equity	631,785	625,870
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(341)	504
Foreign currency translation adjustment	2,418	2,640
Remeasurements of defined benefit plans	3,226	4,659
Total accumulated other comprehensive income	5,304	7,804
Share acquisition rights	2,233	2,233
Non-controlling interests	5,952	6,649
Total net assets	645,275	642,558
Total liabilities and net assets	1,324,980	1,303,905

(2) Consolidated statement of income and consolidated statement of comprehensive income

(Consolidated statement of income)

(Millions of yen)

	Fiscal year ended March 31, 2025	Fiscal year ended March 31, 2026
Net sales	1,629,069	1,691,808
Cost of sales	1,171,709	1,250,160
Gross profit	457,360	441,647
Selling, general and administrative expenses	414,539	425,481
Operating profit	42,821	16,166
Non-operating income		
Interest income	469	654
Purchase discounts	2,102	1,672
Electricity sale income	1,810	1,819
Other	5,954	5,660
Total non-operating income	10,336	9,807
Non-operating expenses		
Interest expenses	2,289	3,218
Electricity sale expenses	448	443
Other	2,373	2,310
Total non-operating expenses	5,112	5,971
Ordinary profit	48,045	20,002
Extraordinary income		
Gain on sale of non-current assets	1,770	11,378
Gain on sale of investment securities	1,433	26
Gain on bargain purchase	-	265
Total extraordinary income	3,203	11,670
Extraordinary losses		
Loss on disposal of non-current assets	1,606	1,344
Impairment losses	6,279	5,244
Other	496	813
Total extraordinary losses	8,382	7,403
Profit before income taxes	42,867	24,269
Income taxes - current	18,920	9,311
Income taxes - deferred	(3,492)	(620)
Total income taxes	15,427	8,691
Profit	27,439	15,578
Profit attributable to non-controlling interests	526	800
Profit attributable to owners of parent	26,912	14,778

(Consolidated statement of comprehensive income)

(Millions of yen)

	Fiscal year ended March 31, 2025	Fiscal year ended March 31, 2026
Profit	27,439	15,578
Other comprehensive income		
Valuation difference on available-for-sale securities	(432)	845
Foreign currency translation adjustment	277	221
Remeasurements of defined benefit plans, net of tax	2,034	1,432
Share of other comprehensive income of entities accounted for using equity method	7	0
Total other comprehensive income	1,887	2,499
Comprehensive income	29,326	18,078
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	28,799	17,277
Comprehensive income attributable to non-controlling interests	526	800

(3) Consolidated statement of changes in equity

Fiscal year ended March 31, 2025

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	71,149	74,670	597,151	(129,934)	613,036
Changes during period					
Dividends of surplus			(8,999)		(8,999)
Profit attributable to owners of parent			26,912		26,912
Purchase of treasury shares				(1)	(1)
Disposal of treasury shares		(32)		817	785
Change in scope of consolidation			0		0
Increase by merger			(85)		(85)
Change in ownership interest of parent due to transactions with non-controlling interests		135			135
Net changes in items other than shareholders' equity					
Total changes during period	-	103	17,828	816	18,748
Balance at end of period	71,149	74,774	614,979	(129,118)	631,785

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	91	2,133	1,192	3,417	2,184	5,536	624,174
Changes during period							
Dividends of surplus							(8,999)
Profit attributable to owners of parent							26,912
Purchase of treasury shares							(1)
Disposal of treasury shares							785
Change in scope of consolidation							0
Increase by merger							(85)
Change in ownership interest of parent due to transactions with non-controlling interests							135
Net changes in items other than shareholders' equity	(432)	285	2,034	1,887	49	416	2,352
Total changes during period	(432)	285	2,034	1,887	49	416	21,100
Balance at end of period	(341)	2,418	3,226	5,304	2,233	5,952	645,275

Fiscal year ended March 31, 2026

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	71,149	74,774	614,979	(129,118)	631,785
Changes during period					
Dividends of surplus			(9,009)		(9,009)
Profit attributable to owners of parent			14,778		14,778
Purchase of treasury shares				(15,493)	(15,493)
Disposal of treasury shares		(34)		2,580	2,546
Change in scope of consolidation			1,176		1,176
Change in ownership interest of parent due to transactions with non-controlling interests		88			88
Net changes in items other than shareholders' equity					
Total changes during period	-	54	6,944	(12,912)	(5,914)
Balance at end of period	71,149	74,828	621,924	(142,031)	625,870

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	(341)	2,418	3,226	5,304	2,233	5,952	645,275
Changes during period							
Dividends of surplus							(9,009)
Profit attributable to owners of parent							14,778
Purchase of treasury shares							(15,493)
Disposal of treasury shares							2,546
Change in scope of consolidation							1,176
Change in ownership interest of parent due to transactions with non-controlling interests							88
Net changes in items other than shareholders' equity	845	221	1,432	2,499	-	697	3,197
Total changes during period	845	221	1,432	2,499	-	697	(2,716)
Balance at end of period	504	2,640	4,659	7,804	2,233	6,649	642,558

(4) Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2025	Fiscal year ended March 31, 2026
Cash flows from operating activities		
Profit before income taxes	42,867	24,269
Depreciation	26,456	29,318
Impairment losses	6,279	5,244
Amortization of goodwill	558	474
Gain on bargain purchase	-	(265)
Increase (decrease) in allowance for doubtful accounts	(41)	(536)
Increase (decrease) in retirement benefit liability	1,550	1,006
Interest and dividend income	(866)	(1,199)
Interest expenses	2,289	3,218
Foreign exchange losses (gains)	(1,112)	3
Loss (gain) on sale of investment securities	(1,433)	(26)
Loss (gain) on disposal of non-current assets	(163)	(10,034)
Decrease (increase) in trade receivables	(17,330)	7,897
Decrease (increase) in accounts receivable - other	(3,611)	(2,259)
Decrease (increase) in operating loans receivable	(432)	72
Decrease (increase) in inventories	19,876	15,709
Increase (decrease) in trade payables	(14,771)	(858)
Increase (decrease) in advances received on uncompleted construction contracts	2,453	383
Increase (decrease) in contract liabilities	2,253	1,104
Other, net	(4,057)	(1,236)
Subtotal	60,762	72,286
Interest and dividends received	783	908
Interest paid	(2,298)	(3,216)
Income taxes refund (paid)	(7,681)	(20,187)
Net cash provided by (used in) operating activities	51,566	49,791

(Millions of yen)

	Fiscal year ended March 31, 2025	Fiscal year ended March 31, 2026
Cash flows from investing activities		
Payments into time deposits	(72)	(1,072)
Proceeds from withdrawal of time deposits	136	970
Purchase of property, plant and equipment	(40,248)	(43,655)
Proceeds from sale of property, plant and equipment	4,234	16,598
Purchase of intangible assets	(997)	(1,101)
Purchase of investment securities	(508)	(579)
Proceeds from sale and redemption of investment securities	1,475	258
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(189)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	-	384
Purchase of shares of affiliated companies accounted for using the equity method	-	(2,595)
Payments of guarantee deposits	(4,892)	(6,411)
Proceeds from refund of guarantee deposits	4,729	4,565
Loan advances	(55)	(106)
Proceeds from collection of loans receivable	520	192
Other, net	534	(126)
Net cash provided by (used in) investing activities	(35,143)	(32,866)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	18,255	(5,121)
Proceeds from long-term borrowings	58,240	52,356
Repayments of long-term borrowings	(65,922)	(64,756)
Purchase of treasury shares	(1)	(15,431)
Repayments of lease liabilities	(5,665)	(5,807)
Dividends paid	(8,998)	(9,012)
Other, net	29	(438)
Net cash provided by (used in) financing activities	(4,060)	(48,211)
Effect of exchange rate change on cash and cash equivalents	399	8
Net increase (decrease) in cash and cash equivalents	12,760	(31,278)
Cash and cash equivalents at beginning of period	54,350	67,553
Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation	-	1,017
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	442	-
Cash and cash equivalents at end of period	67,553	37,293

(5) Notes to consolidated financial statements

(Notes on premise of going concern)

No items to report

(Significant matters as basis for preparing consolidated financial statements)

1. Scope of consolidation

   (i) Change in scope of consolidation

   In the fiscal year under review, Yamada Trading Co., Ltd., which was a consolidated subsidiary of the Company, was excluded from the scope of consolidation following dissolution through an absorption-type merger with YAMADA DENKI CO., LTD. on June 1, 2025, which is a consolidated subsidiary of the Company, as the surviving company. Nishi Asakusa Hotel Management G.K., Fukuoka Tenjin Hotel Management G.K., JP Hotel Management G.K., and Asakusa Hanakawado Hotel Management G.K. which were consolidated subsidiaries of the Company, were excluded from the scope of consolidation following the completion of liquidation.

   In the fiscal year under review, YAMADA FINANCE HOLDINGS CO.,LTD., which was established on April 1, 2025, is included in the scope of consolidation.

   In the fiscal year under review, YAMADA HOMES CO., LTD., a consolidated subsidiary of the Company, acquired all shares of TOWA GENERAL HOUSING Co., Ltd., with December 31, 2025, as the deemed acquisition date. Additionally, the Company acquired shares of TOCLAS CORPORATION, and TOCLAS CORPORATION and its three subsidiaries were included in the scope of consolidation, with March 31, 2026, as the deemed acquisition date. Furthermore, Azuma Metal Co., Ltd. and Yamada Technical Service, INC, which were non-consolidated subsidiaries in the previous fiscal year, are included in the scope of consolidation starting from the fiscal year under review due to their increased materiality.

   (ii) Number of consolidated subsidiaries after change

   38 companies

2. Application of the equity method

   (i) Change in the scope of equity method

   In the fiscal year under review, Paragon Urban Development Co., Ltd. is included in the scope of equity method because its shares were acquired by Hinokiya Group Co., Ltd., a consolidated subsidiary of the Company.

   (ii) Number of affiliates accounted for using the equity method after the change

   3 companies

3. Fiscal year of consolidated subsidiaries

   Of the consolidated subsidiaries, the fiscal year ends on December 31 for nine overseas consolidated subsidiaries as well as Nippon Aqua Co., Ltd., and on February 28 for 19 domestic consolidated subsidiaries including YAMADA JUKEN HOLDINGS Co., LTD., and on March 31 for seven domestic consolidated subsidiaries including YAMADA DENKI Co., Ltd. In preparing the consolidated financial statements, the Company uses the financial statements of YAMADA DENKI Co., Ltd. and 37 other companies as of the end of their respective fiscal years. Adjustments necessary for consolidation are made for significant transactions at a company that occurred between the end of a company’s fiscal year and the consolidated balance sheet date.

4. Changes to fiscal year of consolidated subsidiaries

   Previously, for consolidated subsidiaries with a fiscal year-end of December 31 namely Hinokiya Group Co., Ltd. and Fusion Asset Management Co., Ltd., we used their financial statements as of that date when preparing the consolidated financial statements and made the necessary adjustments for significant transactions that occurred between that date and the consolidated balance sheet date. Effective from the fiscal year under review, the fiscal year-ends of the relevant consolidated subsidiaries were changed to March 31, which is the same as the consolidated balance sheet date; therefore, in preparing the consolidated financial statements for the fiscal year under review, we have adopted a method of adjusting the profit and loss for the period from January 1, 2026, to March

31, 2026, through the consolidated statement of income. Consequently, the reporting period for consolidation for the fiscal year under review is 15 months, from January 1, 2025, to March 31, 2026.

For the period from January 1, 2026, to March 31, 2026, the consolidated subsidiaries reported net sales of ¥29,387 million, operating profit of ¥948 million, ordinary profit of ¥888 million, and profit before income taxes of ¥806 million.

(Notes on changes in accounting estimates)

(Valuation of inventory)

YAMADA DENKI Co., Ltd., a consolidated subsidiary, records inventories held for a period exceeding the normal operating cycle at a value reduced from its carrying amount on the consolidated balance sheet.

In the "Mid-Term Management Plan" formulated by the Group, we have identified "review of inventory strategy (optimization of inventory levels)" as one of our top management priorities. We are working to shift toward a product lineup that meets consumer needs and to implement efficient inventory control by focusing on "reviewing the product composition," "expanding PB products," and "developing SPA products." In line with this management policy, during the fiscal year under review, we established new sales promotion rules to enable flexible sales promotion and inventory clearance at our stores with the aim of optimizing inventory levels. Accordingly, in addition to the existing inventory valuation methods, we have added a method for writing down the carrying amount based on the estimated net realizable value, which appropriately reflects sales promotion rules and inventory control policies.

As a result of this change, cost of sales for the fiscal year under review increased by ¥1,762 million, while gross profit, operating profit, ordinary profit, and profit before income taxes each decreased by ¥1,762 million.

(Notes to segment information, etc.)

1. Overview of reportable segments

   The reportable segments of the Group are constituent units of the Group for which separate financial information is obtainable. These segments are periodically examined by the Board of Directors for the purpose of deciding the allocation of management resources and evaluating operating results.

   The Group's business segments, based on its business domains, comprise its four reportable segments: "Consumer Electronics Business," "Housing Business," "Financial Business" and "Environment Business."

   In the "Consumer Electronics" business, the Group carries out the sale of home electrical appliances such as TVs, refrigerators and washing machines, and home information appliances such as computers and mobile phones, as well as the provision of renovation services and the sale of housing-related products such as furniture and home interiors. In the "Housing" business, the Group is engaged in the sale of houses, mainly detached houses, as well as the manufacturing and sale of housing equipment such as bathroom equipment and kitchen equipment. In the "Financial" business, the Group provides various financial products in the five areas of new construction, renovation, payment services, insurance products, and life planning as part of the services to "Total-Living (Kurashi-Marugoto)." In the "Environment" business, the Group provides reuse, recycling, and recovery of resource services mainly for home electrical appliances and computers.

2. Notes relating to changes in reportable segments, etc.

   The wholesaling and sales business of housing and construction materials and household equipment, which was previously included in "Others," has been newly included in the "Consumer Electronics" segment due to a merger between subsidiaries effective June 1, 2025.

   Consequently, segment information for the previous fiscal year has been prepared based on the reportable segment classification used for the fiscal year under review to reflect this change.

3. Method for calculating amounts of net sales, profit or loss, assets, liabilities and other items by reportable segment

   The accounting policies for each reportable segment are consistent with those disclosed in "Significant matters as basis for preparing consolidated financial statements."

   Reportable segment profit is based on operating profit.

   Intersegment revenue and transfer are based on arm's-length transactions.

4. Information about amounts of net sales, profit or loss, assets, liabilities and other items by reportable segment

   Previous fiscal year (April 1, 2024 to March 31, 2025)

(Millions of yen)

	Reportable segments				Others (Note 1)	Adjusted amounts (Note 2, 3)	Amount recorded in consolidated financial statements (Note 4)
	Consumer Electronics Segment	Housing Segment	Financial Segment	Environment Segment			
Net sales							
Sales to external customers	1,301,783	292,460	3,865	19,700	11,259	–	1,629,069
Intersegment sales or transfers	10,233	4,779	627	16,410	198	(32,249)	–
Total	1,312,017	297,240	4,492	36,111	11,457	(32,249)	1,629,069
Segment profit	30,204	9,372	1,307	1,634	162	139	42,821
Segment assets	1,016,507	191,731	62,387	24,638	6,445	23,269	1,324,980
Other items							
Depreciation	22,256	3,057	109	382	43	607	26,456
Increase in property, plant and equipment and intangible assets	47,231	3,591	43	1,518	64	–	52,449

Notes:
1. The "others" category includes other business segments not included in reportable segments.
2. The ¥23,269 million for adjusted amounts of segment assets resulted from corporate assets that have not been allocated to segments of ¥39,823 million and elimination of intersegment transactions of ¥(16,553) million.
3. The ¥139 million for adjusted amounts of segment profit resulted from elimination of intersegment transactions.
4. Segment profit is adjusted with operating profit in the consolidated statement of income.

Current fiscal year (April 1, 2025 to March 31, 2026)

(Millions of yen)

	Reportable segments				Others (Note 1)	Adjusted amounts (Note 2, 3)	Amount recorded in consolidated financial statements (Note 4)
	Consumer Electronics Segment	Housing Segment	Financial Segment	Environment Segment			
Net sales							
Sales to external customers	1,321,135	330,849	3,926	25,794	10,101	–	1,691,808
Intersegment sales or transfers	8,290	3,016	783	17,040	17	(29,149)	–
Total	1,329,426	333,866	4,710	42,835	10,118	(29,149)	1,691,808
Total net sales YoY	1.3%	12.3%	4.8%	18.6%	(11.7)%	–	3.9%
Segment profit	2,492	10,254	1,258	1,871	177	111	16,166
Segment profit YoY	(91.7)%	9.4%	(3.7)%	14.5%	8.7%	–	(62.2)%
Segment assets	990,057	203,866	61,497	33,443	6,294	8,744	1,303,905
Other items							
Depreciation	23,981	3,790	101	625	45	774	29,318
Increase in property, plant and equipment and intangible assets	36,234	4,365	18	8,480	48	–	49,146

Notes:
1. The “others” category includes other business segments not included in reportable segments.
2. The ¥8,744 million for adjusted amounts of segment assets resulted from corporate assets that have not been allocated to segments of ¥41,850 million and elimination of intersegment transactions of ¥(33,105) million.
3. The ¥111 million for adjusted amounts of segment profit resulted from elimination of intersegment transactions.
4. Segment profit is adjusted with operating profit in the consolidated statement of income.

(Notes to per share information)

	Previous fiscal year (April 1, 2024 to March 31, 2025)	Current fiscal year (April 1, 2025 to March 31, 2026)
Net assets per share	919.90 yen	953.69 yen
Basic earnings per share	38.90 yen	21.95 yen
Diluted earnings per share	38.60 yen	21.78 yen

Notes: Basis for calculation of basic earnings per share and diluted earnings per share are as follows:

	Previous fiscal year (April 1, 2024 to March 31, 2025)	Current fiscal year (April 1, 2025 to March 31, 2026)
Basic earnings per share		
Profit attributable to owners of parent (millions of yen)	26,912	14,778
Amount not attributable to shareholder (millions of yen)	–	–
Profit attributable to owners of parent attributable to common stock (millions of yen)	26,912	14,778
Average number of common stock outstanding during the year (thousands of shares)	691,843	673,040
Diluted earnings per share		
Adjustments to profit attributable to owners of parent (millions of yen)	–	–
(Including interest expenses (net of corresponding tax amount) (millions of yen))	[–]	[–]
Number of common stock increased (thousands of shares)	5,305	5,286
(Including subscription rights to shares (thousands of shares))	[5,305]	[5,286]
Potentially issuable shares not included in the calculation of diluted earnings per share because no diluting effect arises	–	–

Note: For the purpose of calculating “net assets per share,” the Company’s shares held by the “Trust-Type Employee Shareholding Incentive Plan (E-Ship),” which are recorded as treasury shares under shareholders’ equity, are included in the treasury shares deducted from the total number of issued shares at the end of the period (505 thousand shares in the previous fiscal year).

The Company’s shares held by the plan are included in treasury shares as a deduction in the calculation of the average number of shares outstanding during the period for the purpose of calculating “basic earnings per share” and “diluted earnings per share” (960 thousand shares for the previous fiscal year and 119 thousand shares for the fiscal year under review).

Please note that this Trust-Type Employee Shareholding Incentive Plan was terminated on September 9, 2025.

(Notes to significant subsequent events)

No items to report