

Monthly Reports [FY2024]

*These data are based on quick estimation. It may differ from the final figures.

1. Monthly Sales (Year on Year)

	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	FY2024
Consumer Electronics Segment	95.9	95.6	95.4	95.7	109.2	108.2	104.1	107.3	101.5	96.6	103.8	100.0	100.1	92.8			92.8	98.2	100.1
Housing Segment	103.9	95.7	102.9	100.7	99.9	104.5	103.3	102.6	101.6	92.1	104.4	94.4	96.8	97.9			97.9	97.0	99.8
Finance Segment	171.1	166.8	154.6	163.8	163.3	168.9	155.9	162.6	163.2	164.8	179.0	171.6	171.8	154.8			154.8	167.7	165.0
Environment Segment	112.3	111.6	101.0	108.0	102.1	111.6	112.8	108.6	108.3	107.5	104.8	101.5	104.4	102.8			102.8	104.0	106.6

(%)

- Consumer Electronics Segment : POS sales
- Housing Segment : Orders and sales (*This figure is the sum of orders received for housing and other sales, and sales from the sale and installation of other housing equipment).
- Finance Segment : Sales
- Environment Segment : Sales

2. Number of Directly Operated Shops and Sales Floor Area

	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	Total
Number of New Stores	6	2	5	13	2	0	1	3	16	2	2	0	4	0			0	4	20
Number of Closed Stores	2	4	5	11	1	3	7	11	22	4	3	6	13	9			9	22	44
Number of Remodelling Stores	2	2	0	4	4	6	2	12	16	5	2	10	17	0			0	17	33
Number of Stores	1,003	1,001	1,001	1,001	1,002	999	993	993	993	991	990	984	984	975			975	975	975
Sales Floor (㎡)	2,827,182	2,825,737	2,863,826	2,863,826	2,867,406	2,864,927	2,861,750	2,861,750	2,861,750	2,861,750	2,866,606	2,856,342	2,856,342	2,840,165			2,840,165	2,840,165	2,840,165

*Number of shops and sales floor area are all figures as of the end of the month.

*Sales floor area is subject to change due to new store,remodelling, etc.

*The increase in store closures is due to S&B with LIFE SELECT as the core store. Store development for increase sales floor area is progressing as planned.