

Monthly Reports [FY2024]

*These data are based on quick estimation. It may differ from the final figures.

1. Monthly Sales (Year on Year)

	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	FY2024
Consumer Electronics Segment	95.9	95.6	95.4	95.7	109.2	108.2	104.1	107.3	101.5	96.6	103.8	100.0	100.1	92.8	99.3	106.6	99.69623	99.9	100.7
Housing Segment	103.9	95.7	102.9	100.7	99.9	104.5	103.3	102.6	101.6	92.1	104.4	94.4	96.8	97.9	102.5	101.5	100.9	98.8	100.2
Finance Segment	171.1	166.8	154.6	163.8	163.3	168.9	155.9	162.6	163.2	164.8	179.0	171.6	171.8	154.8	199.3	180.4	178.3	175.1	169.3
Environment Segment	112.3	111.6	101.0	108.0	102.1	111.6	112.8	108.6	108.3	107.5	104.8	101.5	104.4	102.8	108.8	102.8	104.6	104.5	106.4

- Consumer Electronics Segment : POS sales
- Housing Segment : Orders and sales (*This figure is the sum of orders received for housing and other sales, and sales from the sale and installation of other housing equipment).
- Finance Segment : Sales
- Environment Segment : Sales

2. Number of Directly Operated Shops and Sales Floor Area

	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	Total
Number of New Stores	6	2	5	13	2	0	1	3	16	2	2	0	4	0	0	2	2	6	22
Number of Closed Stores	2	4	5	11	1	3	7	11	22	4	3	6	13	9	1	1	11	24	46
Number of Remodelling Stores	2	2	0	4	4	6	2	12	16	5	2	10	17	0	4	2	6	23	39
Number of Stores	1,003	1,001	1,001	1,001	1,002	999	993	993	993	991	990	984	984	975	974	975	975	975	975
Sales Floor (㎡)	2,827,182	2,825,737	2,863,826	2,863,826	2,867,406	2,864,927	2,861,750	2,861,750	2,861,750	2,861,750	2,866,606	2,856,342	2,856,342	2,840,165	2,838,707	2,848,200	2,848,200	2,848,200	2,848,200
Area increase/decrease (㎡) (Compared to the end of the previous fiscal year)	23,589	22,144	60,233	60,233	63,813	61,334	58,157	58,157	58,157	58,157	63,013	52,749	52,749	36,572	35,114	44,607	44,607	44,607	44,607
Area increase/decrease (%) (Compared to the end of the previous fiscal year)	100.8%	100.8%	102.1%	102.1%	102.3%	102.2%	102.1%	102.1%	102.1%	102.1%	102.2%	101.9%	101.9%	101.3%	101.3%	101.6%	101.6%	101.6%	101.6%

*Number of shops and sales floor area are all figures as of the end of the month.

*Sales floor area is subject to change due to new store,remodelling, etc.

*The increase in store closures is due to S&B with LIFE SELECT as the core store. Store development for increase sales floor area is progressing as planned.