

## Monthly Reports [FY2025]

\*These data are based on quick estimation. It may differ from the final figures.

### 1. Monthly Sales (Year on Year)

	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	FY2025
Consumer Electronics Segment	102.4	99.3	110.9	104.3	98.7	101.5	104.3	101.3	102.7	97.5	104.5	102.8	101.8	108.6			108.6	103.5	103.0
Housing Segment	110.1	87.5	102.9	100.0	110.2	113.5	108.3	110.7	105.2	107.9	99.1	119.9	108.7	120.6			120.6	111.3	107.5
Finance Segment	106.3	114.7	120.5	113.9	128.3	108.3	110.0	115.3	114.6	117.9	97.9	104.8	106.0	106.2			106.2	106.1	110.0
Environment Segment	97.5	101.4	101.1	100.0	101.0	101.0	100.3	100.8	100.4	103.8	108.7	121.4	111.6	118.9			118.9	113.5	105.6

- Consumer Electronics Segment : POS sales
- Housing Segment : Orders and sales (\*This figure is the sum of orders received for housing and other sales, and sales from the sale and installation of other housing equipment).
- Finance Segment : Sales
- Environment Segment : Sales

### 2. Number of Directly Operated Shops and Sales Floor Area

This Year (Previous Year)	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	Total
Number of New Stores	1 (6)	1 (2)	2 (5)	4 (13)	3 (2)	1 (0)	1 (1)	5 (3)	9 (16)	2 (2)	2 (2)	0 (0)	4 (4)	0 (0)			0 (0)	4 (4)	13 (20)
Number of Closed Stores	2 (2)	4 (4)	5 (5)	11 (11)	2 (1)	5 (3)	3 (7)	10 (11)	21 (22)	7 (4)	2 (3)	0 (6)	9 (13)	6 (9)			6 (9)	15 (22)	36 (44)
Number of Remodelling Stores	2 (2)	4 (2)	5 (0)	11 (4)	2 (4)	0 (6)	2 (2)	4 (12)	15 (16)	2 (5)	3 (2)	0 (10)	5 (17)	0 (0)			0 (0)	5 (17)	20 (33)
Number of Stores	974	971	968	968	969	965	963	963	963	958	958	958	958	952			952	952	952
Sales Floor (㎡)	2,851,951	2,851,473	2,855,196	2,855,196	2,867,475	2,869,322	2,874,199	2,874,199	2,874,199	2,881,375	2,883,317	2,881,736	2,881,736	2,872,415			2,872,415	2,872,415	2,872,415
Area increase/decrease (㎡) (Compared to the previous year)	24,769	25,736	▲ 8,630	▲ 8,630	69	4,395	12,449	12,449	12,449	19,626	16,711	25,394	25,394	32,250			32,250	32,250	32,250
Area increase/decrease (%) (Compared to the previous year)	100.9%	100.9%	99.7%	99.7%	100.0%	100.2%	100.4%	100.4%	100.4%	100.7%	100.6%	100.9%	100.9%	101.1%			101.1%	101.1%	101.1%

#### Area increase/decrease (Compared to the end of the previous fiscal year)

This Year (㎡ / %)	3,751 (100.1%)	3,273 (100.1%)	6,996 (100.2%)	6,996 (100.2%)	19,275 (100.7%)	21,122 (100.7%)	25,999 (100.9%)	25,999 (100.9%)	25,999 (100.9%)	33,175 (101.2%)	35,117 (101.2%)	33,536 (101.2%)	33,536 (101.2%)	24,215 (100.9%)			24,215 (100.9%)	24,215 (100.9%)	24,215 (100.9%)
Previous Year (㎡ / %)	23,589 (100.8%)	22,144 (100.8%)	60,233 (102.1%)	60,233 (102.1%)	63,813 (102.3%)	61,334 (102.2%)	58,157 (102.1%)	58,157 (102.1%)	58,157 (102.1%)	58,157 (102.1%)	63,013 (102.2%)	52,749 (101.9%)	52,749 (101.9%)	36,572 (101.3%)			36,572 (101.3%)	36,572 (101.3%)	36,572 (101.3%)

\*Number of shops and sales floor area are all figures as of the end of the month.

\*Sales floor area is subject to change due to new store,remodelling, etc.

\*The increase in store closures is due to S&B with LIFE SELECT as the core store. Store development for increase sales floor area is progressing as planned.

\*Number of Remodelling Stores are figures for store remodelling involving a change in business type.