

Monthly Reports [FY2027]

*These data are based on quick estimation. It may differ from the final figures.

1. Monthly Sales (Year on Year)

(%)

	Apr.	May.	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	Total
Consumer Electronics Segment	109.6	130.4	94.2	110.6					110.6										110.6
Housing Segment	112.5	116.1	128.5	119.1					119.1										119.1
Finance Segment	102.5	111.1	106.0	106.4					106.4										106.4
Environment Segment	95.3	97.0	105.6	99.2					99.2										99.2

- ・ Consumer Electronics Segment : POS sales
- ・ Housing Segment : Orders and sales (*This figure is the sum of orders received for housing and other sales, and sales from the sale and installation of other housing equipment).
- ・ Finance Segment : Sales
- ・ Environment Segment : Sales

2. Number of Directly Operated Shops and Sales Floor Area

This Year (Previous Year)	Apr.	May.	Jun.	1Q	Jul.	Aug.	Sep.	2Q	H1	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	H2	Total
Number of New Stores	3 (4)	0 (1)	1 (2)	4 (7)					4 (7)										4 (7)
Number of Closed Stores	1 (1)	0 (1)	3 (3)	4 (5)					4 (5)										4 (5)
Number of Remodelling Stores	1 (0)	4 (1)	2 (1)	7 (2)					7 (2)										7 (2)
Number of Stores	930	930	928	928					928										928
Sales Floor (㎡)	2,926,754	2,926,754	2,928,413	2,928,413					2,928,413										2,928,413
Area increase/decrease (㎡) (Compared to the previous year)	43,701	35,874	17,254	17,254					17,254										17,254
Area increase/decrease (%) (Compared to the previous year)	101.5%	101.2%	100.6%	100.6%					100.6%										100.6%

Area increase/decrease (Compared to the end of the previous fiscal year)

This Year (㎡ / %)	3,765 (100.1)	3,765 (100.1)	5,423 (100.2)	5,423 (100.2)					5,423 (100.2)										5,423 (100.2)
Previous Year (㎡ / %)	10,235 (100.4)	18,062 (100.6)	38,341 (101.3%)	38,341 (101.3%)					38,341 (101.3%)										38,341 (101.3%)

*Number of shops and sales floor area are all figures as of the end of the month.

*Sales floor area is subject to change due to new store,remodelling, etc.

*The increase in store closures is due to S&B with LIFE SELECT as the core store. Store development for increase sales floor area is progressing as planned.

*Number of Remodelling Stores are figures for store remodelling involving a change in business type.